

We're Different.

With so many business VoIP and cloud communications providers to choose from, it's all about finding the best fit solution fueled by the right people offering expert and responsive support.

KEY DECISION FACTORS

Buying Experience

Pricing and Promotions

Network Evaluation & Optimization

System Design & Implementation

Training & Onboarding

Support Model & Resources

Partnership Mindset

BIG TELECOM*

Transactional approach with overpromises, limited time pricing, and outdated sales tactics

Line sheet pricing with 'per seat' tiers, temporary discounts, and hidden fees

Minimal network understanding or testing with 'just plug it in' mindset

Basic information gathering and standard checklists to design solution

'Resource Centers' offering countless videos, guides, Ebooks, webinars, FAQs, and infographics

Mixture of U.S. based and overseas call center support with tiered levels of expertise

Tens of thousands of 'customers' identified by account number

RECENT COMMUNICATIONS

Consultative and educational to help find the right fit solutions backed by a transformational partner

Transparent and customized pricing with no hidden fees or 'gotchas'

Collaboration with all tech resources to understand, test, and optimize network

Extensive collaboration and best practice sharing to design a customized solution

Custom training programs including on-site and live web-based sessions with tailored guides, how to's and videos

PA-based team of expert engineers dedicated to clients providing immediate and personalized support

Clients we know personally fueled by a transformational and lasting partnership mindset

*Based on experiences and feedback from Recent Communications' clients and partners since 2000. 'Big Telecom' reference includes RingCentral, Vonage, 8x8, Nextiva, Fuze, Comcast, Windstream, Verizon, Zoom, Dialpad, Evolve IP, Netcarrier, MS Teams, Google Voice, and more.